

PECATONICA RIVER POPCORN



A Scouting Tradition for over 35 years.....

**2022
KICKOFF
PACKET**

BOY SCOUTS OF AMERICA IS
ADVENTURE, FAMILY, FUN, CHARACTER, LEADERSHIP AND SO MUCH MORE...

THANK YOU FOR YOUR SUPPORT

OVER
70%
GOES BACK
TO SCOUTING

PECATONICA RIVER POPCORN HISTORY

In 1983, Rural Route 1 Popcorn was approached by the U.S. Grant District Boy Scouts of America to produce pails of popcorn to be used as a fundraiser. Pecatonica River Popcorn was established as an exclusive brand solely for scouting use.

Our goal at Pecatonica River has been and always will be to make the best popcorn possible, consistently, efficiently and with high attention to detail. This goal is what keeps us in business year after year.



Unit and Council Impact

SCOUTING VALUES

Scouts learn to earn their own way

Scouts learn responsibility

Scouts learn perseverance

Salesmanship

Communication

Self Confidence

Enhance Scouting programs

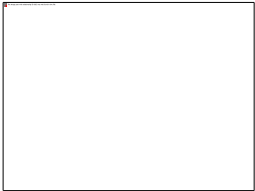
Provide needed equipment

Reduce program costs

Key Popcorn Dates

DATE	ACTIVITY
Thursday, July 21 st	Council Kickoff at PARC
Tuesday, August 2 nd	First Order Due
Tuesday, August 23 rd	First Order Pick Up
Friday, September 2 nd	ReOrder #1 Due
Friday, September 16 th	Delivery for Orders
Sunday, September 18 th	ReOrder #2 Due
Friday, September 30 th	Delivery for Orders
Wednesday, October 12 th	Product Returns
Friday, October 21 st	Take Orders Due
Tuesday, November 8 th	Final Delivery

UPDATE FOR EACH COUNCIL



YOUR FAVORITE POPCORN and MORE!



YELLOW POPPING CORN

America's healthiest snack food in a re-sealable Adventures tub! Pops up tender for that fresh popcorn taste you're craving.

Net Wt. 2 lbs. ▲ \$12 GF U



CLASSIC CARAMEL CORN

Glazed to perfection with real butter and brown sugar to create a flavor to remember, with a crunch you can't forget.

Net Wt. 8 oz. ♣ \$12 GF



BUTTER MICROWAVE (15 PACK)

Take advantage of this convenient way to enjoy a freshly popped taste with a rich butter flavor. 0 grams of trans fat.

Net Wt. 37.5 oz. ⊕ \$22 GF U D



KETTLE CORN MICROWAVE (15 PACK)

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams of trans fat.

Net Wt. 37.5 oz. ✓ \$22 GF U D



CHEDDAR CHEESE

Made with real cheddar cheese. Each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.

Net Wt. 7 oz. ● \$22 GF



JALAPEÑO CHEESE

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.

Net Wt. 7 oz. ■ \$22 GF



CAJUN CRUNCH

A snack mix with a kick! This spicy mix contains corn sticks, peanuts, sesame sticks, and pretzels.

Net Wt. 14 oz. ♣ \$22 U D



PEANUT BUTTER CUP

Two classic flavors that taste great together. A melt in your mouth combination of milk chocolate and peanut butter.

Net Wt. 15 oz. ♥ \$25 GF



CARAMEL WITH SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. ◇ \$25 GF



MUD PUDDLES

A sweet combination of our buttery caramel corn and crushed peanuts coated in rich creamy fudge.

Net Wt. 15 oz. € \$25 GF



MILK CHOCOLATY PRETZELS

If you like sweet and salty flavors, then you'll love these chocolaty covered pretzels!

Net Wt. 15 oz. ⌘ \$25 U D



"BEAR PAW" MAPLE PECAN

Caramel corn made with a hint of real maple syrup and pecans.

Net Wt. 15 oz. ♠ \$25 GF



DOUBLE BUTTER MICROWAVE (28 PACK)

Bring the taste of the theater home with this buttery popcorn snack. Each package is bursting with twice the buttery flavor.

Net Wt. 70 oz. IDB \$35 GF U D



CLASSIC TRIO

Everyone's favorite blend of sweet and savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

Caramel Corn, Cheddar Cheese, Natural

Net Wt. 19 oz. ③ \$35 GF



CHEESE LOVERS

Cheese, cheese, and more cheese! A combination that will satisfy any cheese lover's appetite.

Cheddar Cheese, Jalapeño Cheese, Buffalo Ranch, White Cheddar

Net Wt. 20 oz. ④ \$45 GF



CHOCOLATE LOVERS

Our Chocolate Lovers tin features 5 sweet treats that you can't resist!

Milk Chocolatey Pretzels, White Chocolatey Pretzels, White Ruby, Peanut Butter Cup, Coconut Rain

Net Wt. 55 oz. ⑤ \$65



MILITARY DONATION

Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.

≡ \$25

UNIT POPCORN COMMISSIONS AND INCENTIVES

FOR TRADITIONAL SALES

(Show-n-Sell, Show-n-Deliver, Take Order)

% Base
Commission

% Attend
Training

FOR ONLINE SALES

% ONLINE
COMMISSION



COUNCIL INCENTIVES

UPDATE FOR EACH COUNCIL

PR POPCORN WINNER'S CIRCLE ONLINE SALES INCLUDED!

For every \$3,000 sold a Scout will have their choice of prize from Pecatonica River's "Winner Circle". Unit leader will enter their Scout's into the Winner Circle.

WINNER'S CIRCLE

★ **SELL \$3,000**

PICK A PRIZE FROM THE WINNER'S CIRCLE FOR EVERY \$3,000 SOLD

Prizes subject to availability



**\$200 AMAZON
GIFT CARD**



**\$200 BEST BUY
GIFT CARD**



**32" SMARTCAST
TV**



AIRPODS



**AMAZON FIRE
10" TABLET**



LASER TAG



**ELECTRIC
SCOOTER**



**QUADCOPTER
DRONE**

PR POPCORN WINNER'S CIRCLE

ENTER A SCOUT INTO THE WINNER'S CIRCLE

Name of person picking up prize

Email of person picking up prize

Click "Submit"

- Click "Winner's Circle" from the unit dashboard
- Select the Scout's name you wish to enter
- Type in the required information
 - Invoice Period (Fall 2022)
 - Amount Sold (Total Dollars Scout Sold)
 - Prize Choice
 - Worksheet Verification (this can be take order forms, excel tracker sheet, photos, etc.
 - Zip Code
 - Name of person picking up prize (if physical prize)
 - Email of person picking up prize

Add Prize

Scouts / Prizes / + Add Prize

Scout
Brian Arndt

Sales Season *
--Select--

Amount Sold *
Enter value without "\$" symbol

Prize Type *

Worksheet Verification *
Choose File No file chosen

Worksheet Verification 2
Choose File No file chosen

Worksheet Verification 3
Choose File No file chosen

Zip *

Pickup Name *

Pickup Email *
briana@ruralroute1.com

Submit

HOW TO SELL



SCOUT TASTING SESSION

The purpose of a tasting session is to have each Scout try 1 or 2 kernels of each flavor. Once everyone has tasted each flavor, have the Scouts vote on which popcorn they liked best! By conducting a tasting session for your group you create product familiarity and product knowledge.



EDUCATE

Educate your Scouts on a timeline that best fits your unit's potential & calendar.



LEAD

Lead the unit with sales goals down to each individual Scout



LEVERAGE

Leverage the unit's plan to all Scouts, leaders, and families. Connect the sales goal to the unit budget.





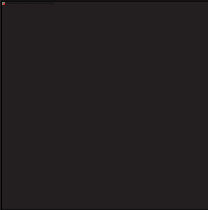
FAMOUS PR POPCORN TASTING KIT (It's Free!)

The purpose of a tasting session is to have each Scout try 1-2 kernels of each flavor. Let the Scouts vote on their favorites - have fun with it!

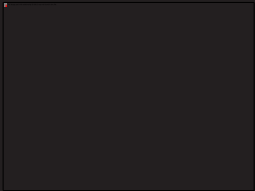
Boost your sales with a tasting session. Foster familiarity and product knowledge. Encourage the Scouts to share their tasting experience with potential buyers.

HOW TO SELL

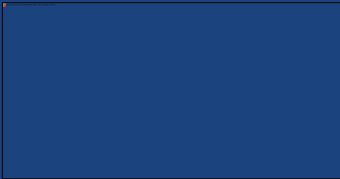
SALES FLYERS



TAKE-TO-WORK TENTS



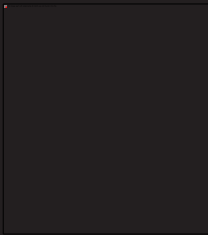
MONEY ENVELOPES



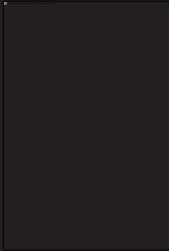
DOOR HANGERS



SALES BANNER



TASTING KITS



TOTES



SUPER SATURDAY



SALES FLYER

YOUR FAVORITE POPCORN and MORE!



YELLOW POPPING CORN
America's healthiest snack food in a re-sealable Adventures tub! Pops up tender for that fresh popcorn taste you're craving.
Net Wt. 2 lbs ▲ \$12 ☞ Ⓚ



CLASSIC CARAMEL CORN
Glazed to perfection with real butter and brown sugar to create a flavor to remember, with a crunch you can't forget.
Net Wt. 8 oz. ♣ \$12 ☞



BUTTER MICROWAVE (15 PACK)
Take advantage of this convenient way to enjoy a freshly popped taste with a rich butter flavor. 0 grams of trans fat.
Net Wt. 37.5 oz. ⊕ \$22 ☞ Ⓚ Ⓚ



KETTLE CORN MICROWAVE (15 PACK)
Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams of trans fat.
Net Wt. 37.5 oz. ✓ \$22 ☞ Ⓚ Ⓚ



CHEDDAR CHEESE
Made with real cheddar cheese. Each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.
Net Wt. 7 oz. ● \$22 ☞



JALAPEÑO CHEESE
The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.
Net Wt. 7 oz. ■ \$22 ☞



CAJUN CRUNCH
A snack mix with a kick! This spicy mix contains corn sticks, peanuts, sesame sticks, and pretzels.
Net Wt. 14 oz. ♣ \$22 Ⓚ Ⓚ



PEANUT BUTTER CUP
Two classic flavors that taste great together. A melt in your mouth combination of milk chocolate and peanut butter.
Net Wt. 15 oz. ♥ \$25 ☞



CARAMEL WITH SEA SALT
Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.
Net Wt. 15 oz. ◇ \$25 ☞



MUD PUDDLES
A sweet combination of our buttery caramel corn and crushed peanuts coated in rich creamy fudge.
Net Wt. 15 oz. ☾ \$25 ☞



MILK CHOCOLATY PRETZELS
If you like sweet and salty flavors, then you'll love these chocolaty covered pretzels!
Net Wt. 15 oz. ⌘ \$25 Ⓚ Ⓚ



"BEAR PAW" MAPLE PECAN
Caramel corn made with a hint of real maple syrup and pecans.
Net Wt. 15 oz. ♡ \$25 ☞



DOUBLE BUTTER MICROWAVE (28 PACK)
Bring the taste of the theater home with this buttery popcorn snack. Each package is bursting with twice the buttery flavor.
Net Wt. 70 oz. Ⓚ Ⓚ \$35 ☞ Ⓚ Ⓚ



CLASSIC TRIO
Everyone's favorite blend of sweet and savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.
Caramel Corn, Cheddar Cheese, Natural
Net Wt. 19 oz. ③ \$35 ☞



CHEESE LOVERS
Cheese, cheese, and more cheese! A combination that will satisfy any cheese lover's appetite.
Cheddar Cheese, Jalapeño Cheese, Buffalo Ranch, White Cheddar
Net Wt. 20 oz. ④ \$45 ☞



CHOCOLATE LOVERS
Our Chocolate Lovers tin features 5 sweet treats that you can't resist!
Milk Chocolatey Pretzels, White Chocolatey Pretzels, White Ruby, Peanut Butter Cup, Coconut Rain
Net Wt. 55 oz. ⑤ \$65



MILITARY DONATION
Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.
☞ \$25

Inside Bottom

SELLER NAME: _____
UNIT NUMBER: _____
PHONE NUMBER: _____
PRIZE SELECTION: _____

Yellow Popping Corn
Classic Caramel Corn
Butter Microwave
Kettle Corn Microwave
Cheddar Cheese
Jalapeno Cheese
White Corn
Sea Salt Sprink
Caramel with Sea Salt
Homemade Treats
Chicago Lovers
Chocolate Lovers
Military Donation

THANK YOU FOR YOUR SUPPORT

	Name/Address/Phone	▲	♣	⊕	✓	●	☾	★	☞	③	④	⑤	☞	☞	☞	TOTAL ITEMS	AMOUNT DUE	PAID TO	DEL TO
1		\$10	\$10	\$20	\$20	\$20	\$20	\$20	\$25	\$25	\$30	\$40	\$60	\$30	\$50				
2																			
3																			
4																			
5																			
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28																			
29																			
30																			
	TOTALS																		TAX

Scout takes the flyer door to door to collect orders.
Form has spaces for up to 30 names.

TAKE TO WORK TENT

Front

CARAMEL WITH SEA SALT

Net Wt. 15 oz. ♦ \$25 Ⓞ

PEANUT BUTTER CUP

Net Wt. 15 oz. ♡ \$25 Ⓞ

CAJUN CRUNCH

Net Wt. 14 oz. + \$22 Ⓞ

JALAPEÑO CHEESE

Net Wt. 7 oz. ■ \$22 Ⓞ

CHEDDAR CHEESE

Net Wt. 7 oz. ● \$22 Ⓞ

KETTLE CORN (15 PACK)

Net Wt. 37.5 oz. ☼ \$22 Ⓞ

BUTTER MICROWAVE (15 PACK)

Net Wt. 37.5 oz. ☼ \$22 Ⓞ

CLASSIC CARAMEL CORN

Net Wt. 8 oz. ▲ \$12 Ⓞ

YELLOW POPPING CORN

Net Wt. 2 lbs. ▼ \$12 Ⓞ

MUD PUDDLES

Net Wt. 15 oz. ♣ \$25 Ⓞ

MILK CHOCOLATY PRETZELS

Net Wt. 15 oz. ☼ \$25 Ⓞ

"BEAR PAW" MAPLE PECAN

Net Wt. 15 oz. 🐾 \$25 Ⓞ

DOUBLE BUTTER MICROWAVE (28 PACK)

Net Wt. 70 oz. ⒹB \$35 Ⓞ

CLASSIC TRIO

Net Wt. 19 oz. ③ \$35 Ⓞ

CHEESE LOVERS

Net Wt. 20 oz. ④ \$45 Ⓞ

CHOCOLATE LOVERS

Net Wt. 55 oz. ⑤ \$65

MILITARY DONATION

\$25

PECATONICA RIVER POPCORN

YOUR FAVORITE POPCORN and MORE!

PECATONICA RIVER POPCORN

YOUR FAVORITE POPCORN and MORE!

PECATONICA RIVER POPCORN

Setup a display of your popcorn at a high traffic area, such as place of employment.

Easy way to increase your sale!

Back

SELLER NAME: _____

UNIT NUMBER: _____

PHONE NUMBER: _____

PRIZE SELECTION: _____

	Yellow Popping Corn	Classic Caramel Corn	Butter Microwave	Kettle Corn Microwave	Cheddar Cheese	Jalapeno Cheese	Peanut Butter	Sea Salt Splash	Cheddar White Sea Salt	Hometown Heroes Trio	Cheddar Lovers	Chocolate Lovers	Military Donation	Military Donation				
	▲	▲	+	+	+	+	★	▲	◆	③	④	⑤	≡	≡	TOTAL ITEMS	AMOUNT DUE	PAID (X)	DEL. (X)
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2																		
3																		
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29																		
30																		
TOTALS:																		

THANK YOU FOR YOUR SUPPORT!

**BAY-LAKES
COUNCIL
2022**



**A. YELLOW
POPPING
CORN**
Net Wt. 2 lbs



**B. CLASSIC
CARAMEL
CORN**
Net Wt. 8 oz.



**C. BUTTER
MICROWAVE
(15 PACK)**
Net Wt. 37.5 oz.



**D. KETTLE CORN
MICROWAVE
(15 PACK)**
Net Wt. 37.5 oz.



**E. CHEDDAR
CHEESE**
Net Wt. 7 oz.



**F. JALAPEÑO
CHEESE**
Net Wt. 7 oz.



**G. CAJUN
CRUNCH**
Net Wt. 14 oz.



**H. PEANUT
BUTTER CUP**
Net Wt. 15 oz.



**I. CARAMEL
WITH
SEA SALT**
Net Wt. 15 oz.



**J. MUD
PUDDLES**
Net Wt. 15 oz.



**K. MILK
CHOCOLATY
PRETZELS**
Net Wt. 15 oz.



**L. "BEAR PAW"
MAPLE PECAN**
Net Wt. 15 oz.



**M. DOUBLE
BUTTER
MICROWAVE
(28 PACK)**
Net Wt. 70 oz.



**N. CLASSIC
TRIO**
Net Wt. 19 oz.



**O. CHEESE
LOVERS**
Net Wt. 20 oz.



**P. CHOCOLATE
LOVERS**
Net Wt. 55 oz.



Q. MILITARY DONATION
Not available for local delivery.



SELLER NAME: _____

PHONE NUMBER: _____

RETURN FOR ORDER: _____

DELIVERY DATE: _____

DOOR HANGER

Best utilized for those customers requesting social distance or as a way to allow more time to make a decision. Leave the door hanger with customer and return to collect the order at a later date. One customer per hanger.

Front

Back

CUSTOMER INFORMATION

NAME: _____

PHONE: _____

ADDRESS: _____

BeAScout.org



	QTY.
A. YELLOW POPPING CORN \$12 ▲ Tender popcorn kernels. ☺ ☹	<input type="text"/>
B. CLASSIC CARAMEL CORN \$12 ▲ Caramel popcorn made with real butter and brown sugar. ☺	<input type="text"/>
C. BUTTER MICROWAVE (15 PACK) \$22 ☺ Popcorn with a rich butter flavor. ☺ ☹ D	<input type="text"/>
D. KETTLE CORN MICROWAVE (15 PACK) \$22 ☺ Sweet and salty flavored popcorn. ☺ ☹ D	<input type="text"/>
E. CHEDDAR CHEESE \$22 ● Tangy cheddar cheese popcorn. ☺	<input type="text"/>
F. JALAPEÑO CHEESE \$22 ■ Cheese popcorn with a jalapeño pepper flavor. ☺	<input type="text"/>
G. CAJUN CRUNCH \$22 ± A snack mix with a kick! This spicy mix contains corn sticks, peanuts, sesame sticks, and pretzels. ☹ D	<input type="text"/>
H. PEANUT BUTTER CUP \$25 ♥ Combination of milk chocolate and peanut butter popcorn. ☺	<input type="text"/>
I. CARAMEL WITH SEA SALT \$25 ◇ Caramel corn with a sprinkle of sea salt in a Packers tin. ☺	<input type="text"/>
J. MUD PUDDLES \$25 ☾ Caramel corn coated with milk fudge and crushed peanuts. ☺	<input type="text"/>
K. MILK CHOCOLATY PRETZELS \$25 ☼ Lightly salted milk chocolatey pretzels. ☹ D	<input type="text"/>
L. "BEAR PAW" MAPLE PECAN \$25 🐾 Caramel corn made with a hint of real maple syrup and pecans. ☺	<input type="text"/>
M. DOUBLE BUTTER MICROWAVE (28 PACK) \$35 DB Twice the extra butter flavor. ☺ ☹ D	<input type="text"/>
N. CLASSIC TRIO \$35 ☺ Cheddar Cheese, Caramel Corn, and Natural Popcorn. ☺	<input type="text"/>
O. CHEESE LOVERS \$45 ☺ Cheddar Cheese, Buffalo Ranch, Jalapeño Cheese, and White Cheddar. ☺	<input type="text"/>
P. CHOCOLATE LOVERS \$65 ☺ Milk Chocolatey Pretzels, White Chocolatey Pretzels, White Ruby, Peanut Butter Cup, and Coconut Rain.	<input type="text"/>
Q. MILITARY DONATION \$25 ☼ Send the gift of popcorn to our military men and women, their families, and veterans' organizations. Not available for local delivery.	<input type="text"/>

TOTAL ORDER AMOUNT \$ _____ PAID ☐

MONEY ENVELOPES

PECATONICA RIVER POPCORN



www.prpopcorn.com

Unit Money Envelope

Unit Name: _____

Money Due: _____

Total Amount: _____

Keep all Scout individual money envelopes together in the unit money envelope



www.prpopcorn.com

INDIVIDUAL MONEY ENVELOPE

When Delivering Popcorn...

1. Smile and accept the customer's money.
2. Make checks payable to: _____
3. When making change, count the money aloud.
4. After they have paid, give them the popcorn.
5. Thank your customer.

Name: _____

Phone: _____

Containers Sold: _____

Amount of Money Due: _____

Money is Due By: _____

USE THIS ENVELOPE TO HOLD YOUR MONEY AND CHECKS

SALES BANNER

BUY YOUR SCOUT POPCORN HERE!



Use to draw attention to your display or location.

SUPER SATURDAY

Fun-filled day of events enriched with opportunity for Scouts. Designed to stimulate Scout sales and encourage interaction with customers. Typically this coincides with the opening weekend of the sale.

Award to deserving Scout in front of peers to generate excitement.

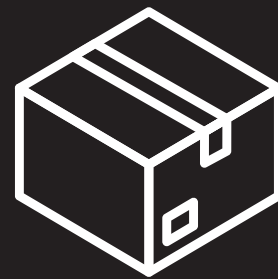


WHERE TO SELL



Show & Sell

Set up in high traffic area
Popcorn is ordered in
advance on consignment
from Council



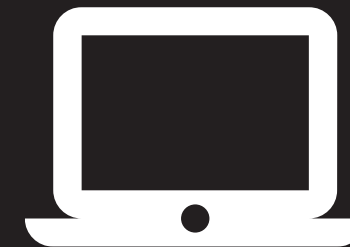
Show & Deliver

Combine Show & Sell
and Take Order
Popcorn is taken door
to door & sold on the
spot



Take Order Traditional way of going door to door

Popcorn is delivered
after the sale



Online Store Customers can support all across the country

Each Scout gets credit
for sales

ONLINE STOREFRONT

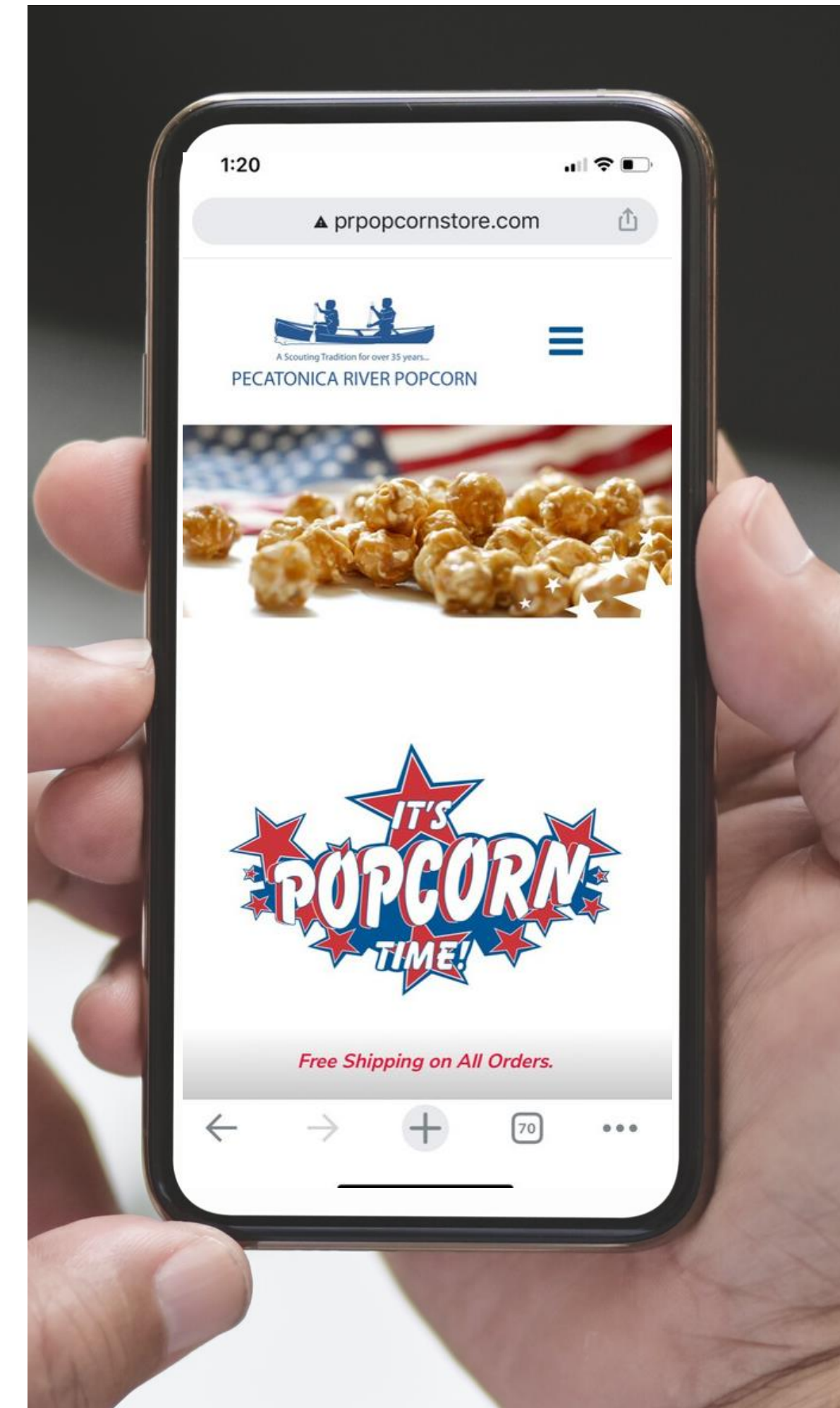
PRPOPCORNSTORE.COM

60% of every purchase goes to the Scout's unit and Council in their name

FREE SHIPPING

No deliveries to worry about - all ships from PRP

Personable email can be sent to family & friends with customized video message





A. TRUSTWORTHY DUO

Caramel, Cheese

\$30.00

B. LOYAL FAVORITE

Butter

\$30.00

C. FRIENDLY BUNDLE

Caramel, Cheese, Honey Roasted Peanuts

\$35.00

D. KIND AND SPICY COMBO

Jalapeno Cheese, Buffalo Ranch, Cajun Crunch

\$35.00

E. COURTEOUS CLUSTER

Caramel, Cheese, Sea Salt Splash

\$40.00

F. HELPFUL MIX

Caramel, Cheese, Pecan Caramel Clusters

\$40.00

Opens: August 1st
Closes: November 28th



M. MILITARY DONATION

\$10.00



G. OBEDIENT BLEND

Caramel, Cheddar, Cashew Caramel Clusters

\$40.00



H. CHEERFUL VARIETY

Pecan Clusters, Cashew Clusters, Sea Salt Caramels

\$45.00



I. THRIFTY BREW

Caramel, Coffee, Mocha Chocolate Cups

\$45.00



J. BRAVE MEDLEY

Pecan Clusters, Cashew Clusters, Mocha Cups, Sea Salt Caramels

\$50.00



K. CLEAN CLASSIC

White Ruby

\$50.00



L. REVERENT COLLECTION

Caramel, Cheddar Cheese, Sea Salt Splash, Coffee, Cashew Caramel Clusters

\$60.00

CARD READER

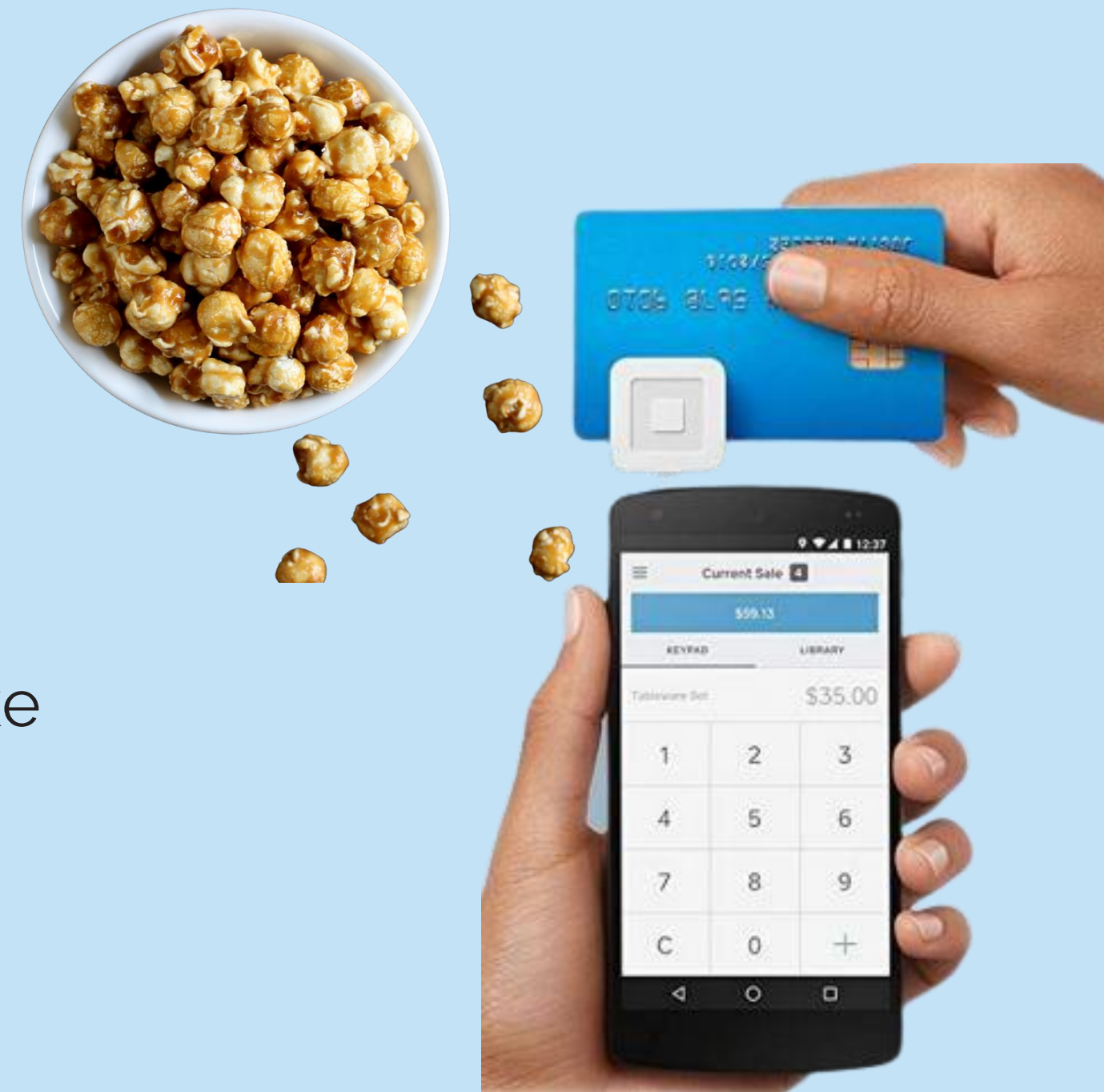
SQUARE

Accept credit cards anywhere! Square readers works with the free Square Point of Sale app to allow everyone to take payments on their smartphone or tablet. Increase your popcorn sales with the latest technology.

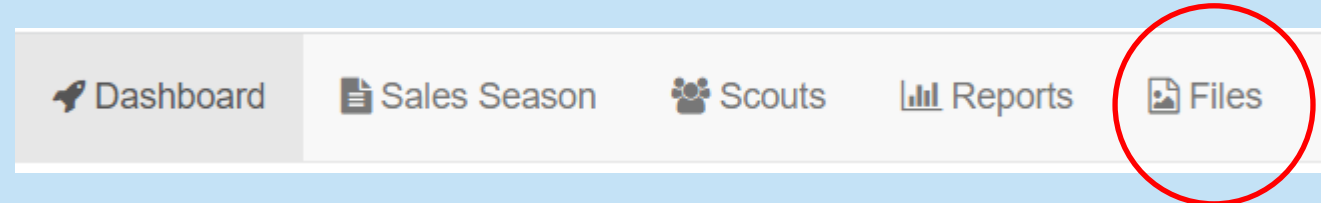
FREE

squareup.com/i/prpopcorn2

- 2.6% + \$0.10 per swipe applies



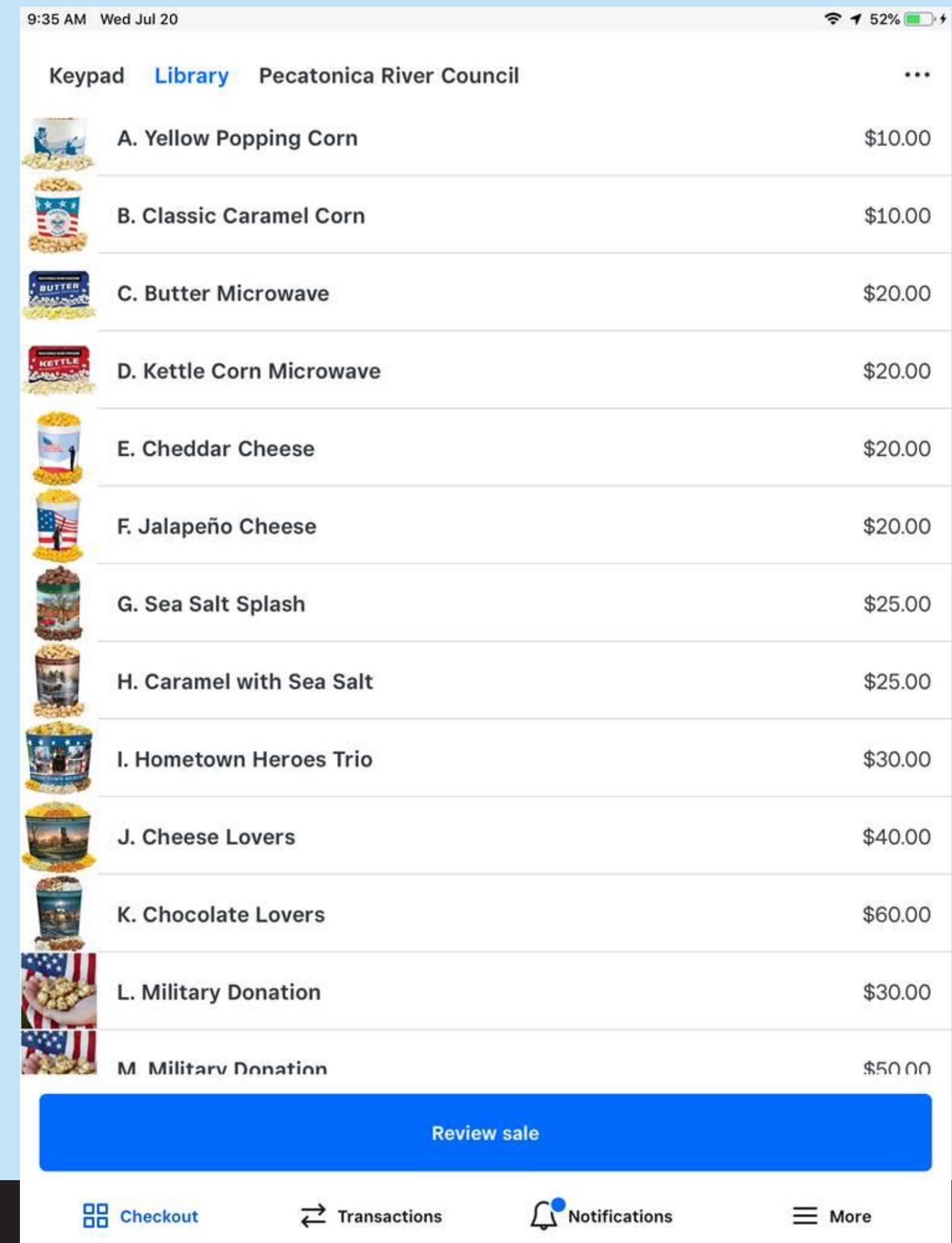
CARD READER



SQUARE

Save time by uploading a file containing all products and pricing to your Square library. Images also available for upload.

Both files can be found by clicking the files link once logged into your unit's account at www.prpopcorn.com.



CARD READER

SQUARE ACCOUNT SETUP

Just head to squareup.com to sign up for Square for FREE.

- Type of merchant – Business
- Business information - When applying for a merchant processing account you should use your Chartering Organizations (TIN).
- Type of business – Charitable Organization
- Enter personal information (including SSN) to verify that you are a real person, does not perform a credit check.



TECHNICAL SUPPORT & SERVICES

KERNEL TRACKER TOOL

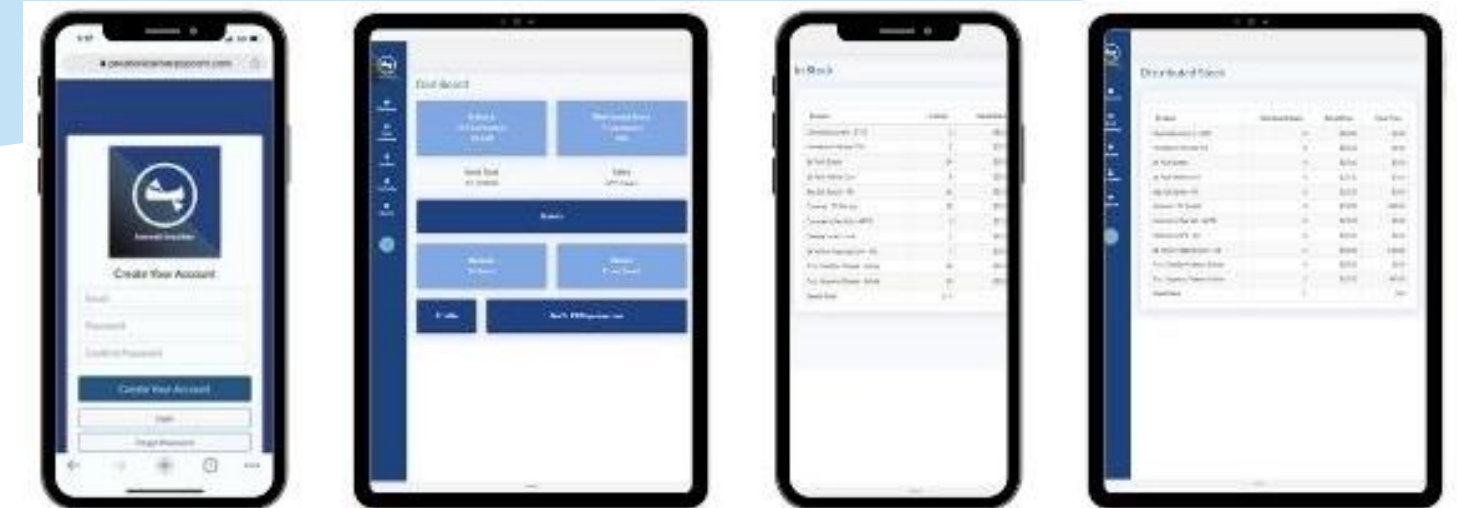
INVENTORY MANAGEMENT APP

WEB BASED (NO APP STORE)

LINK TO DOWNLOAD AVAILABLE ON UNIT DASHBOARD

LIST SHOW-N-SELL LOCATIONS SHIFTS AVAILABLE

MANAGE SIGN UPS FOR SHOW-N-SELL LOCATION SHIFTS



MYPRPOPCORN TOOL

ONLINE SELLING APP FOR SCOUT

SHARE VIA SOCIAL PLATFORMS

TRACK SALES PROGRESS (ONLINE AUTO POPULATES)

SIGN UP FOR SHOW-N-SELL LOCATION SHIFTS



TECHNICAL SUPPORT & SERVICES

SALES TUTORIALS

www.pecatonicariverpopcorn.com/Tutorials.html

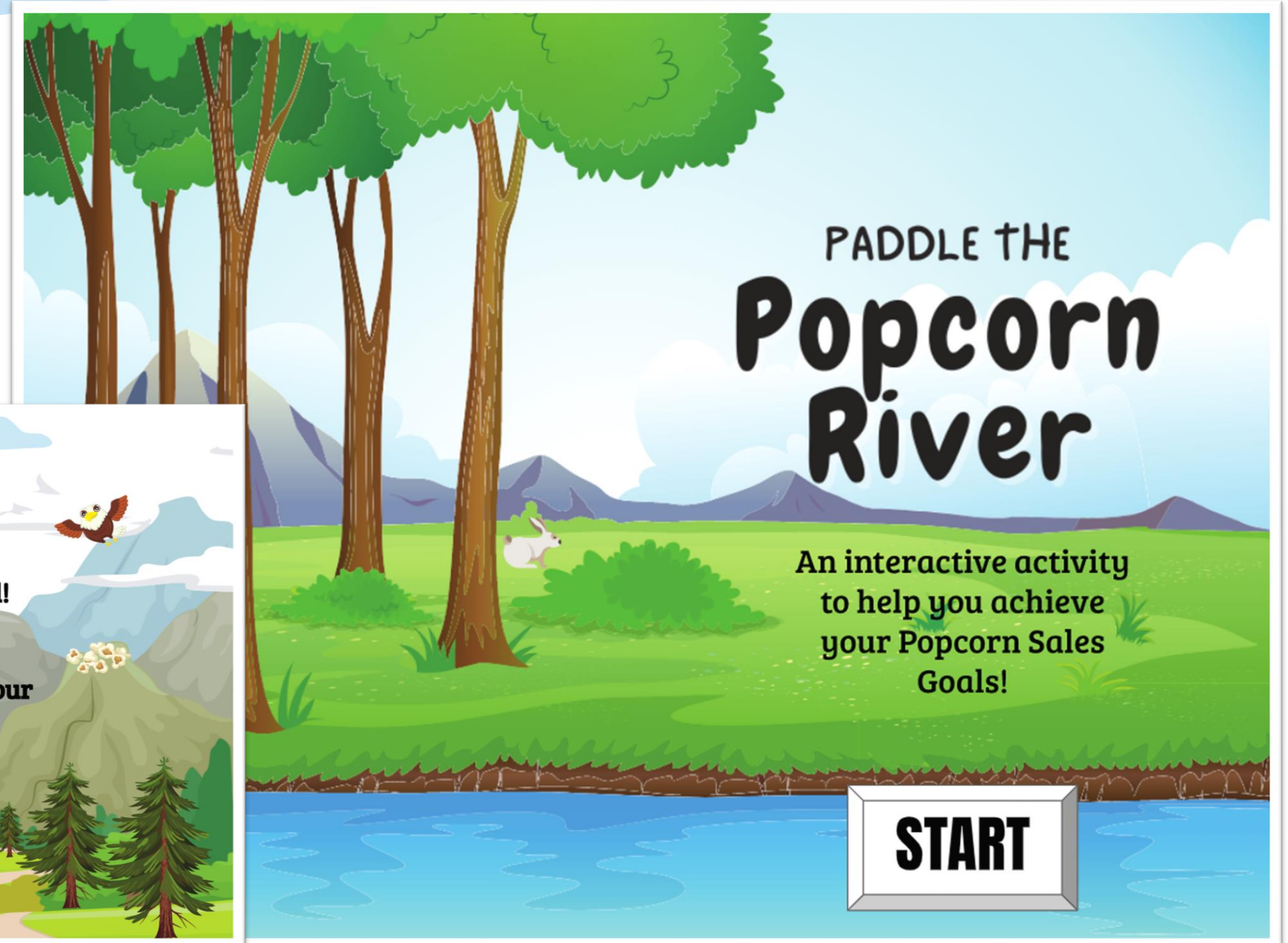
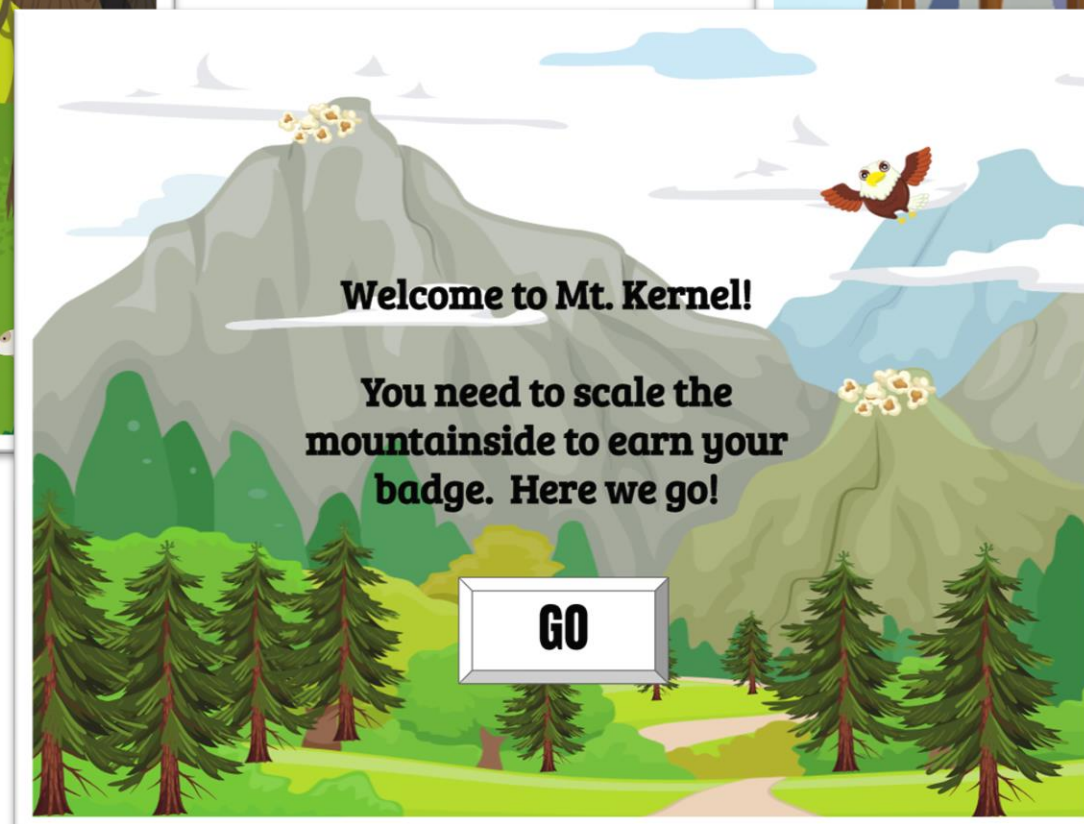
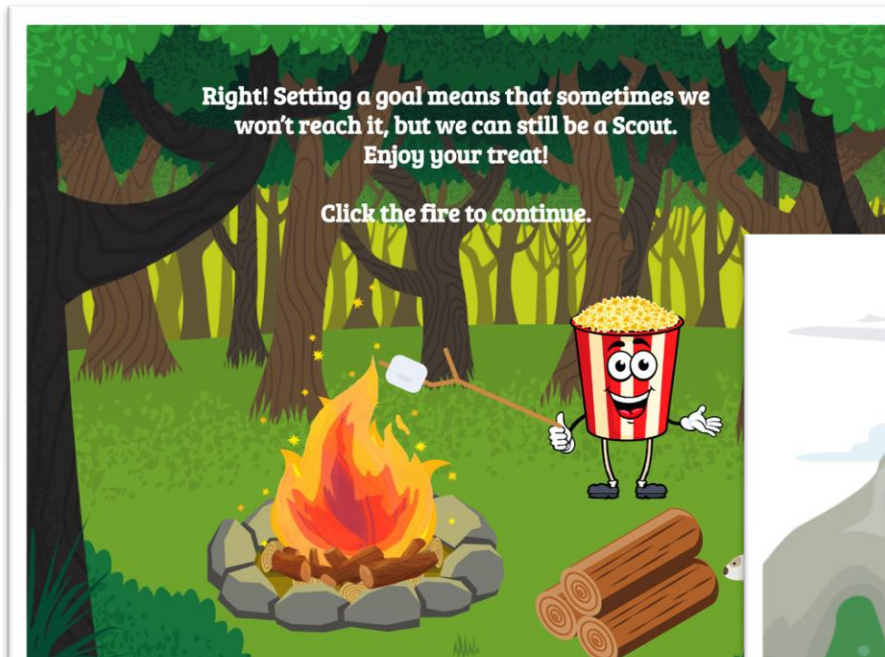
Kernel Tracker
My PR Popcorn
Seller ID
Scout Boss (unit)
Sales Banner
Super Saturday Prize
Bullet Board
Envelopes
Tote Bag
Tasting Kit
Sales Flyer
Take to Work Tent
Door Hanger

 <p>Kernel Tracker Tutorial</p> <p>Unit Inventory Tool Web Based Use On Any Device With Browser</p> <p>Go to Video</p>	 <p>My PR Popcorn Tutorial</p> <p>Online Selling Tool for Scout Share Via Social Platforms Sign Up for Show-N-Sell Shifts</p> <p>Go to Video</p>	 <p>Seller ID Tutorial</p> <p>Used to Sell Online Unit Kernel Signs up Seller Seller Id Never Expires</p> <p>Go to Video</p>
 <p>Scout Boss Tutorial</p> <p>Scout Boss</p> <p>Place Unit Orders Sign Up Scouts for Online Sales View Historical Sales For Unit</p> <p>Go to Video</p>	 <p>Sales Banner Tutorial</p> <p>Sales Banner</p> <p>Vinyl Banner with Grommets Reusable and Durable Draw Attention to Booth Sales</p> <p>Go to Video</p>	 <p>Super Saturday Prize Tutorial</p> <p>Super Saturday Prize</p> <p>1 Prize Per Unit Generate Excitement Use As To Motivate Sellers</p> <p>Go to Video</p>

TECHNICAL SUPPORT & SERVICES

Interactive Activity

Learn salesmanship and product skills by canoeing down the Popcorn River.



Scout Boss

Create Unit Account

- Go to PRPopcorn.com
- Click “My Account”
- Click “Create Unit Profile”

Sign-In

Username

Password

Login

[Forgot your password?](#)

[Watch Seller ID Tutorial Video](#)

Sign-Up

 [Create Unit Profile](#)

Why Sign-Up?

- Place unit orders
- View order history
- Sign up Scouts for online sales
- Enter Scouts into Winners Circle
- Download your worksheet tool

Scout Boss

Unit Signup

- Council Key = XXXX
- Choose District, Unit type and number from drop downs
- Username has to be unique
- Can use same email if managing multiple units
- Click "Next" to commit to the sale.

Unit Signup

Council Key*

Council*

District*

Unit Type*

Unit*

First make your select ▼

First make your select ▼

First make your selec ▼

First make your selec ▼

Username*

Password*

Confirm Password*

6+ characters with 1 number

First Name*

Last Name*

Address*

City*

State*

Zip*

--Select-- ▼

#####

Phone*

Email*

Scout Boss

Dashboard

Summary of your unit's sale at a glance

Hot buttons

- New order
- Manage Orders
- Scout Seller IDs
- Winners Circle
- Worksheet Tool
- Kernel Tracker

Dashboard

Dashboard

New Order

Manage Orders

Scout Seller IDs

Winner's Circle

Worksheet Tool

Kernel Tracker

Order Summary

Current Season - Fall 2021

Download data

Order Type ▲	Total Containers	Total Retail Dollars	Total Unit Cost	Unit Commission
Return	0	\$0.00	\$0.00	\$0.00
Show & Sell	158	\$3,010.00	\$2,107.00	\$903.00
Take Order	0	\$0.00	\$0.00	\$0.00
Total	158	\$3,010.00	\$2,107.00	\$903.00

Prior Season Comparison - Fall 2020

Download data

Order Type ▲	Total Containers	Total Retail Dollars	Total Unit Cost	Unit Commission
Show & Sell	142	\$2,880.00	\$2,018.00	\$864.00
Total	142	\$2,880.00	\$2,018.00	\$864.00

Important Dates

Event Date	End Date	Event Name	Event Details
8/1/2022	8/1/2022	Popcorn Kickoff	
8/15/2022	8/15/2022	Show & Sell Order Due	
8/25/2022	8/26/2022	Show & Sell Distribution	
10/21/2022	10/21/2022	Take Order Due	
11/8/2022	11/8/2022	Take Order Distribution	

Council Info

Name

Pecatonica River Council

Address

105 E Tama St

CityStateZip

Livingston53554

Phone No.

608.943.8283

Scout Boss

Place an Order

- Click “New Order” on the Dashboard.
- Choose what type of order you are
- entering (Take Order/Show n Sell) as well as pick up location.
- You will then be able to enter in your order.

Add Order

[Invoices](#) / [Orders](#) / [+ Add Order](#)

Sale Season
Fall 2021

Order Type*

Show & Sell

Pick Up Location*

Location 1

Submit

Scout Boss

Place an Order

- Remember:
 - Show n Sell orders enter in as cases (If you are unsure of how many containers are in a case per product, please see “Helpful Tips” at the bottom of the page.)
 - Take Orders enter in as individual containers.
- At the bottom of the order form, you have the ability to add any notes/comments to the order.
- Click “Update” to place your order.

Sale Season

Fall 2021

Order Status

Submitted by Unit

Order Type

Show & Sell

Location

Location 1

	Image	Product	Price	Cases	Containers	Total Containers	Line Total
1	▲	2# Yellow Popping Corn - AB	\$10.00	<input type="text" value="0"/>		0	\$0.00
2	🌲	Caramel - TV Bucket	\$10.00	<input type="text" value="0"/>		0	\$0.00
3	⊕	15 Pack Butter	\$20.00	<input type="text" value="0"/>		0	\$0.00
4	☑	15 Pack Kettle Corn	\$20.00	<input type="text" value="0"/>		0	\$0.00
5	●	7 oz. Cheddar Cheese - Salute	\$20.00	<input type="text" value="0"/>		0	\$0.00
6	■	7 oz. Jalapeno Cheese - Liberty	\$20.00	<input type="text" value="0"/>		0	\$0.00
7	◇	Caramel w/Sea Salt - HH	\$25.00	<input type="text" value="0"/>		0	\$0.00
8	▲	Sea Salt Splash - HldLn	\$25.00	<input type="text" value="0"/>		0	\$0.00
9	③	Hometown Heroes Trio	\$30.00	<input type="text" value="0"/>		0	\$0.00
10	④	Cheese Lovers - AFP	\$40.00	<input type="text" value="0"/>		0	\$0.00
11	⑤	Chocolate Lovers - CTG	\$60.00	<input type="text" value="0"/>		0	\$0.00
Total						0	\$0.00

Notes

Scout Boss

Enter Scout for Seller ID

- Click "Scout Seller IDs" on the Dashboard.
 - A list of Scouts with current online Seller ID's will populate.
 - You do not have to enter a Scout every year for a new Seller ID. Scouts can use the same ID year after year while with this unit.
 - To add a new Scout, enter in the required fields (white boxes next to the Add button):
 - First Name
 - Last Name (we only need the first two letters of his/her last name)
 - Parent/Guardian email address
 - Click "Add." A random Seller ID will be populated and an email will be sent to the parent/guardian letting them know their Scout's Seller ID.
- | | | | | | | | | | |
|--------------------------|-----|-------|-------|----------------------------|--------|------------|--------------------------|------------------------|---------------------|
| <input type="checkbox"/> | No | John | Doe | johndoe@email.com | 0EAX6C | 10/13/2017 | 🎁 Prizes | ✎ Edit | ✕ D |
| <input type="checkbox"/> | Yes | Joe | Smith | joesmith@email.com | 6QJN1C | 10/30/2017 | 🎁 Prizes | ✎ Edit | ✕ D |
| <input type="checkbox"/> | No | test | test | alisa.proskura@caspio1.com | S0211I | 11/28/2017 | 🎁 Prizes | ✎ Edit | ✕ D |
| <input type="checkbox"/> | No | Benny | White | bwhite@test.com | XS1U2W | 3/22/2018 | 🎁 Prizes | ✎ Edit | ✕ D |

Records 1-4 of 4

Scouts								
<div> <div>Scouts</div> <div> <div>Active Scouts</div> <div>Inactive Scouts</div> <div>All Scouts</div> </div> <div> <div>Bulk Delete</div> </div> </div>								
<input type="checkbox"/>	Inactive	First Name	Last Name	Email	Seller ID	Date Added		
<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>				Add
<input type="checkbox"/>	No	John	Doe	johndoe@email.com	0EAX6C	10/13/2017	Prizes	<div>Edit</div> <div>Delete</div>
<input type="checkbox"/>	Yes	Joe	Smith	joesmith@email.com	6QJN1C	10/30/2017	Prizes	<div>Edit</div> <div>Delete</div>
<input type="checkbox"/>	No	test	test	alisa.proskura@caspio1.com	S0211I	11/28/2017	Prizes	<div>Edit</div> <div>Delete</div>
<input type="checkbox"/>	No	Benny	White	bwhite@test.com	XS1U2W	3/22/2018	Prizes	<div>Edit</div> <div>Delete</div>

Scout Boss

Tabulate Your Order

- Excel document downloadable from unit dashboard to help keep track of your sale

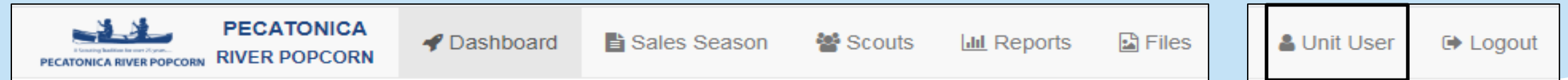
Pecatonica River Council Worksheet Tool 2021

District:	(Select Your District)	
Unit Type:	(Select Your Unit Type)	
Unit Number:	(Enter Your Unit Number)	
Leader Name:		
# Of Scouts Selling:	0	

	Yellow Popping Corn			Classic Caramel Corn			Butter Microwave			Kettle Corn Microwave			Cheddar Cheese			Jalapeño Cheese			Kettle Corn			Sea Salt Splash			Caramel with Sea Salt			Hometown Heroes Trio			Cheese Lovers			Chocolate Lovers			\$30 Military Donation		\$50 Military Donation								
	\$10			\$10			\$20			\$20			\$20			\$20			\$25			\$25			\$30			\$40			\$60			\$30		\$50											
Scout Names	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Show-N-Sell	Take Order	Subtotal	Take Order	Subtotal	Take Order	Subtotal	Total Items	Take Order Amount	Show-n-Sell Amount	Site Sale \$	Online Sales	Total Sales	Prize Selection			
			0			0			0			0			0			0			0			0			0			0			0		0	0	\$0	\$0			\$0						
			0			0			0			0			0			0			0			0			0			0			0	0	\$0	\$0			\$0								
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			0			0			0			0			0			0			0			0			0			0			0	0	\$0	\$0			\$0								
Total Take Order Quantities Needed to Deliver	0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			0 Containers			Container	\$0	\$0	\$0	\$0	\$0		

	Yellow Popping Corn	Classic Caramel Corn	Butter Microwave	Kettle Corn Microwave	Cheddar Cheese	Jalapeño Cheese	Kettle Corn	Sea Salt Splash	Caramel with Sea Salt	Hometown Heroes Trio	Cheese Lovers	Chocolate Lovers	\$30 Military Donation	\$50 Military Donation
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Scout Boss



What is Included in the Top Header?

Dashboard

Select this at any time to go back to the dashboard.

Sales Season

Add/edit/view any orders placed during the fundraiser year.

Print an invoice

Scouts

Add/view all Scouts

Edit Scouts information

Enter in Winners Circle prize

Reports

Pick Tickets

Online Invoices (online sales per Scout)

Remaining Balance

Sales Summary

Commission Matrix – this report shows you the commission percent assigned to your unit. If there is a mistake with that percent, please contact your council office.

Files

Here you can:

Print council specific forms

THANK YOU

pops@prpopcorn.com



A Scouting Tradition for over 35 years.....

PECATONICA RIVER POPCORN