## UNIT FALL MEMBERSHIP PLAN FOR

## ESSENTIAL STRATEGIC STEPS

STEP 1: Join Night Meeting
$\overline{\text { Date in September }} \xlongequal{ }=\frac{\text { Time }}{}$

STEP 2: 2nd Chance Night
Date in October Time Place
STEP 3: Attend Join Night Training - Find date and location at baylakesbsa.org Who:

## STEP 4: Recruitment Efforts

Utilize the list below to build your unit's membership plan. Some action steps are more effective than others; however, all will help you to grow your Unit. The list is not exhaustive. Be creative and share your ideas with other units.

## BE BOLD - TRY PICKING AT LEAST 8!

Youth Talk (where possible)
Flyers and posters in school
Parent social media (post in NextDoor app, community Facebook groups, school Facebook groups, garage sale groups, official school pages, tag community groups police/fire/EMS.)

Customizable post cards - see baylakesbsa.org
School intercom announcement—ask principal
Invite-a-friend campaign - utilize a buddy cards and an invitation engine

Customized invitations to families (using class rosters, school directories, etc.)

Personal phone calls/texts to families
Community marquee board - contact church or business to place your joining info on their board

School newsletter (ask principal/PTO/PTA)
Display case/bulletin board at your school
Teacher email reminder/announcement (ask your teacher to send an email to their classes)

School carnival/festival (attend and set up a table)
Yard signs - (strategically place 3-10 in your community
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